

ORIGINAL

OPEN MEETING AGENDA I



0000162815

**BEFORE THE ARIZONA CORPORATION COMMISSION**

RECEIVED

**SUSAN BITTER SMITH, CHAIRMAN  
BOB STUMP  
BOB BURNS  
TOM FORESE  
DOUG LITTLE**

2015 APR -9 A 10:50

ARIZONA CORP COMMISSION  
DOCKET CONTROL

**IN THE MATTER OF THE  
FORMAL COMPLAINT AGAINST  
LIBERTY UTILITIES  
(FORMALLY KNOWN AS BLACK  
MOUNTAIN SEWER  
CORPORATION) CORP FILED  
BY CAREFREE 34, INC./OFFICE  
ON EASY STREET INC., dba  
VENUES CAFÉ,**

**DOCKET NO. SW-02361A-13-0359**

**STATUS REPORT**

Carefree 34, Inc./Office on Easy Street, Inc., dba Venues Café (the "Café") hereby submits this status report in the matter of the Café and Liberty Utilities (Black Mountain Sewer) Corp. (the Utility) following the February 3, 2015 Open Meeting.

Contrary to the perspective of holding "numerous discussions" reflected in the Status Report filed by the Utility in March, the Café contacted the Utility by phone and emailed a comprehensive proposal to settle this matter on February 4, 2015. Mr. Sorenson telephoned and reiterated the perspective of Liberty Utilities that they could do nothing other than bill and continue to bill on a per chair basis. The follow up telephone conference took place on Friday February 6, 2015 with no resolution.

On March 13, 2015 the Café, again reached out to the Utility and provided a current accounting (Exhibits A, B) and supporting (non-alterable computer) documents (Exhibits C, D, E) verifying Venues Café is paid in full based upon "meals served" in accordance with Engineering Bulletin 12. In addition the Café clarified, to the Utility, Venues Café is licensed (Exhibit F, G, H) as a "Restaurant" (in accordance with Arizona Corporation Commission Utility has not chosen to respond to the Café as of this writing.

DOCKETED

APR 09 2015

DOCKETED BY

RC

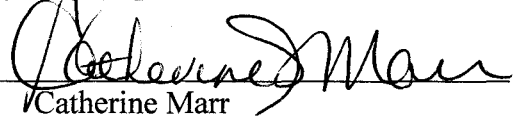
Venues offer of settlement was rejected. The Utility continues to maintain their position that they MUST bill by chair count. Mr. Sorenson did state he would be willing to take \$5,000 off the amount billed in an attempt to compromise, as long as the Café agreed to pay the sewer fee based upon "Chair Count. While the Café appreciates the \$5,000 waiver of (mostly) penalties, and expressed so to Mr. Sorenson, we explained an ongoing chair count is not affordable if the Café is to stay in business.

The Café as of this writing has **"paid in full"** all Liberty Utilities Sewer Fees based upon "meals served" in accordance with Bulletin 12.

RESPECTFULLY SUBMITTED this 9<sup>th</sup> day of April 2015.

VENUES CAFÉ

By:

  
Catherine Marr

By:

  
Al Swanson

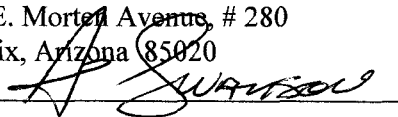
**ORIGINAL** and thirteen (13) copies  
Of the foregoing were filed  
this 9<sup>th</sup> day of April 2015, with:

Docket Control  
Arizona Corporation Commission  
1200 W. Washington Street  
Phoenix, AZ 85007

**COPIES emailed**  
This 8<sup>th</sup> day of April, 2015 to:

Greg Sorenson  
Liberty Utilities, Attention Greg Sorenson  
12725 W. Indian School Road, Suite D-101  
Avondale, Arizona 85392-9524

Jay L. Shapiro, attorney for Liberty Utilities f/k/a Black Mountain Sewer Corp  
1819 E. Morten Avenue, # 280  
Phoenix, Arizona 85020

By: 



## EXHIBIT A

Venues Cafe <venuescafe@gmail.com>

### Proposed formula for resolution of Complaint

Catherine Marr <venuescafe@gmail.com>

Fri, Mar 13, 2015 at 11:48 AM

To: Greg Sorenson <Greg.Sorensen@libertyutilities.com>, Todd Wiley

<Todd.Wiley@libertyutilities.com>, "Jay@shapslawaz.com" <jay@shapslawaz.com>

Bcc: John Crane <John@carefree.org>, Les Peterson <passagesaz@cox.net>, Gary Neiss <gary@carefree.org>, Gina Kaegi <gina@carefree.org>

Gentlemen,

This will follow our email to you on February 4, 2015, the day after the ACC Open Meeting and our discussion with Mr. Sorenson on Friday, February 6, 2015. My initial email was sent on February 4th, shortly after a short exchange between Mr. Wiley and Mr. Swanson in which Mr. Swanson reached out to get a sense of potential settlement discussions.

In the email, we had proposed a settlement based on meal count and agreed to pay back to the original increased billing in April 2013. After review and internal discussion, Mr. Sorenson telephoned us to state Liberty was unable to change the method of billing but would be willing to waive \$5,000 of the "past due charges" while continuing to bill according to chair count going forward.

We advised this simply was not affordable for us if we were to remain in business and there has been no further discussion to date even though Mr. Shapiro indicated in his status update that there have been several discussions with no resolution.

After careful review of the account, what has been billed, and what has been paid, I sent a check to Liberty Utilities, in good faith, that was processed on February 12, 2015 for \$1177.10. This represented the difference between what had been paid by Venues Cafe between April 2013 and January 2015 and what would have been owed if billings were based on "meal counts". Again, for the sake of compromise every person who is served in our restaurant and/or processes an order for take out is counted as a "meal".

Yesterday, March 12, 2015, I processed an additional check for \$167.28 for the March payment. This represents a recalculation of the average meal count with the inclusion of February, 2015 numbers. Our business has improved and our average meal count per day increased.

There was some discussion in the Open Meeting about the question of billing Venues as either a restaurant or a bar. The license we hold, issued by the Arizona Liquor Department is based on the pre-requisites that exist to be

classified as a food establishment/restaurant. Calculations and restrictions exist that require establishments to carry a liquor License based on percentages of alcohol vs food. We would propose that Venues is a restaurant and should be billed as such, not a bar, in accordance with our liquor license classification.

I am attaching documentation containing the following

- A spreadsheet from our accounting showing all billings from Liberty and all payments made between the disputed period of April 2013 and January 2015 along with an explanation of calculations (*SEE EXHIBIT B & C*)
- Our Point of Sale System (POS) Records for the same period listed above
- The February 2015 POS report (*SEE EXHIBIT D*)
- A total report from April 2013 through February 2015 showing updated "average meal counts" (*SEE EXHIBIT E*)

We remain interested in settling this matter in an equitable manner for both parties in the hopes that the Utility achieves it's financial needs and we are able to keep our doors open until the next rate case is decided. We are always available for discussion.

As you know, we have not filed our status brief with the commission as yet in the hopes that some resolution can be reached.

**Catherine Marr**

**Venues Café**

**(480) 595-9909**

**4 attachments**

 **Liberty Utilities 04-13 to 02-15.xls**  
30K

 **Restaurant Financial Overview 04-01-13 thru 01-31-15.pdf**  
131K

 **Restaurant Financial Overview 02-2015.pdf**  
126K

 **Restaurant Financial Overview 04-01-13 thru 02-28-15.pdf**  
131K

# EXHIBIT B

## Carefree 34, Inc./Office on Easy Street, Inc. DBA Venues Café

### Liberty Utilities Transactions 4-1-13 to 1-31-15

Date	Type	Payee	Billed by Liberty	Paid to Liberty	
2015-01-23	Check	Liberty Utilities	\$792.16	\$87.32	
2014-12-26	Check	Liberty Utilities	\$463.34	\$87.32	
2014-11-19	Check	Liberty Utilities	\$463.34	\$87.32	
2014-10-28	Check	Liberty Utilities	\$463.34	\$87.32	
2014-09-15	Check	Liberty Utilities	\$463.34	\$87.32	
2014-08-15	Check	Liberty Utilities	\$717.43	\$87.32	
2014-07-14	Check	Liberty Utilities	\$717.43	\$87.32	
2014-06-16	Check	Liberty Utilities	\$717.70	\$87.32	
2014-05-12	Check	Liberty Utilities	\$717.70	\$87.32	
2014-04-18	Check	Liberty Utilities	\$732.66	\$87.32	
2014-03-15	Check	Liberty Utilities	\$732.66	\$87.32	
2014-02-11	Check	Liberty Utilities	\$732.66	\$87.32	
2014-01-22	Check	Liberty Utilities	\$642.94	\$87.32	
2013-12-16	Check	Liberty Utilities	\$642.94	\$87.32	
2013-11-22	Check	Liberty Utilities	\$642.94	\$87.32	
2013-10-24	Check	Liberty Utilities	\$642.94	\$643.00	Paid based on threat of shut down
2013-09-17	Check	Liberty Utilities	\$642.94	\$643.00	Paid based on threat of shut down
2013-08-13 & 09	Check	Liberty Utilities	\$642.94	\$730.26	Paid undisputed fee of \$87.94 on 8/9 and then
2013-07-16	Check	Liberty Utilities	\$642.94	\$87.32	\$642.94 on 8/13 based on threat of shut down
2013-06-20	Check	Liberty Utilities	\$808.27	\$500.00	Paid based on threat of shut down
2013-05-25	Check	Liberty Utilities	\$808.27	\$87.32	
2013-04-15	Check	Liberty Utilities	\$808.27	\$87.32	First month of billing based on chair count
Total Billed not including penalties			\$14,639.15	\$4,088.02	Total paid by Venues Café
671 days of operation 4-1-13 to 1-31-15 Amount owed Based on Meal Count @ 84,869 customers /671 days = 126 (Avg customers/day) x 7 gallons = 882 x .248734 = \$219.38 per month x 24 mos.			Amount Owed Based on Meal Count	\$5,265.12	Avg paid of \$177.74 per month vs Amount owed based on meal count of \$219.38 per month x 22 months
2-12-15 - Sent check for \$1177.10. Difference owed based on meal count thru 1/31/15 plus 2 additional months as good faith for payment through the end of March 2015. This will cover the two year period of 04-13 through 03-15. \$219.38 per month x 24 mos. - based on average meal count					

3-12-15 - Sent check for \$167.28. Recalculated with numbers from 4-1-13 to 2-28-15. Amount owed based on Meal count of 90,672 customers/699 days = 130 (Avg customers/day) x 7 gallons = 910 x .248734 = \$226.35 per month x 24 months. \$5,432.50 owed thru 03-31-15 for two year period based on updated meal count less \$5265.12 paid through 02-15

\* Notes/Exhibits Attached - POS records for 4-1-2013 through 1-31-2015.

\*\* Updated POS records for 4-1-2013 through 2-28-2015 and Stand alone for Month of February 2015

\*\*Counted all customers in any given day whether they had a drink or a meal or where indicated as a carry-out

\*\*\* Can/will re-assess new average based on customer count for the period of 04-14 thru 03-15 for payment in April 2015 establishing a new annual average meal count for the next period

# EXHIBIT C

## Restaurant Financial Overview

Parameters: 04/01/2013 4:00:00 AM#02/01/2015 4:00:00 AM,(all revenue centers)

## Venues Cafe

Printed: 2/14/2015 8:27:52 AM

### Gross Sales by Revenue Class

Food	\$1,074,107.41
Beer	\$84,438.50
Wine	\$120,402.40
Beverages	\$68,264.75
Liquor	\$132,768.40
Wine By The Glass	\$231,886.61
Happy Hour Food	\$39,328.55
<b>Gross Sale</b>	<b>\$1,751,196.62</b>
Gift Card - Certificate	\$20,238.92
<b>Non Sales Gross</b>	<b>\$20,238.92</b>
<b>Total Gross Sale</b>	<b>\$1,771,435.54</b>
<b>Auto Discounts</b>	<b>\$84,585.90</b>
<b>Total Gross Items (incl. Auto Discounts)</b>	<b>\$1,856,021.44</b>

### Transactions by Tender Type

Count	Tender Type	Amount
179	Cat	\$5,261.05
11	check	\$8,806.48
184	gift cert	\$5,921.95
10	Yelp Deal	\$200.00
6490	MasterCard	\$427,785.94
564	Discover	\$31,362.12
5	change	-\$19.29
1	Promotion	\$20.00
15556	cash	\$378,679.63
6	cr-return	-\$285.07
286	Al and Boys	\$8,630.24
20217	VISA	\$1,138,238.21
2308	Amex	\$143,216.28
<b>Total</b>		<b>\$2,147,817.54</b>

### Discounts

Manual Discounts		
Andy & Joanne	62	\$1,366.00
B-DAY COMP	265	\$2,369.43
Cust Satisf Food	553	\$4,154.43
Cust Satisf-Alcohol	1170	\$13,256.01
Employee Discount	1164	\$7,091.17
Family Discount	292	\$1,101.61
FROZEN DRINKS	4	\$8.00
General Manager	144	\$1,369.06
Happy Hour 20% OFF	19	\$41.60
HH Beer	6	\$12.00
HH Cocktails	35	\$70.00
HH Drafts	14	\$27.00
HH Wine	4	\$4.00
HH Wine BTG	8	\$16.00
Kitchen Alcohol	14	\$88.50
Kitchen Error or Kitchen Alcoh	105	\$568.35
Kitchen Food or Error	302	\$2,718.48
Local Discount 20%	95	\$190.30
Monday Free Beer w/ Burger	2	\$9.00
Monday Night Glass Wine	4	\$0.00
Owner Alcohol	471	\$5,769.00
Comps		
Owner Comps	18	\$438.45
Owner Food Comps	817	\$16,311.29
Server Error	214	\$1,131.23
Summer HH Beer	3	\$8.50
Summer HH Drafts	2	\$6.00
Summer HH Wine BTG	3	\$20.25
Tuesday 1/2 Price	63	\$1,701.00
<b>Total Manual</b>	<b>5853</b>	<b>\$59,846.66</b>

### Auto Discounts

Happy Hour 20% OFF	765	\$1,673.40
HH Beer	3077	\$4,027.00
HH Cocktails	1564	\$3,145.00
HH Drafts	3030	\$4,165.00

### Cash Deposit

+ Cash In	\$3,000.10
- Cash Out	-\$1,532.00
+ Cash Received	\$378,679.63
- Tips	\$277,636.03
- Change Given	-\$19.29
+ Tip Reduction	\$8,204.95
+ Cash Over	\$0.00
<b>= Cash Deposit</b>	<b>\$110,697.36</b>
+ Checks	\$8,806.48
<b>= Total Deposit</b>	<b>\$119,503.84</b>

### Net Income by Revenue Class

Food	\$1,040,626.77
Beer	\$83,369.06
Wine	\$104,734.13
Beverages	\$67,880.65
Liquor	\$131,089.23
Wine By The Glass	\$225,102.62
Happy Hour Food	\$39,026.25
<b>Sales Income</b>	<b>\$1,691,828.71</b>
Gift Card - Certificate	\$19,948.92
<b>Non Sales Income</b>	<b>\$19,948.92</b>
<b>Total Net Income</b>	<b>\$1,711,777.63</b>

HH Specialty Drinks	134	\$268.00
HH Wells	1481	\$1,481.00
HH Wine	4214	\$4,221.00
HH Wine BTG	2361	\$4,780.75
Monday Free Beer w/ Burger	333	\$1,288.50
Monday Free Non- Alcoh w/ Burge	35	\$87.50
Monday Free Wine w/ Burger	685	\$4,020.00
Monday Night Glass Wine	2424	\$8,296.00
Summer HH Beer	1363	\$3,283.50
Summer HH Cocktails	2665	\$12,026.00
Summer HH Drafts	1158	\$3,452.00
Summer HH Wine BTG	4218	\$26,139.25
Tuesday 1/2 Price	73	\$2,232.00
<b>Total Auto</b>	<b>29580</b>	<b>\$84,585.90</b>
<b>Total Discounts</b>	<b>35433</b>	<b>\$144,432.56</b>

Voids by Type			Net Sales by Day Part		Taxes	
Count	Void Type	Amount	Breakfast	\$27,737.77	Sales Tax	\$158,431.91
188	Bar Error	\$1,661.97	Lunch	\$525,005.03	<b>Total Tax</b>	<b>\$158,431.91</b>
594	Item 86	\$7,603.36	Dinner	\$1,038,385.34		
187	Kitchen Error	\$2,099.11	Late Night	\$100,700.57		
735	Server Error	\$7,371.37	<b>Net Sales</b>	<b>\$1,691,828.71</b>		
2480	Test	\$20,481.75	Breakfast	\$150.00		
<b>Total</b>	<b>4184</b>	<b>\$39,217.56</b>	Lunch	\$5,462.61		
			Dinner	\$11,171.31		
			Late Night	\$3,165.00		
			<b>Non Sales Net</b>	<b>\$19,948.92</b>		
			<b>Total Net Sales</b>	<b>\$1,711,777.63</b>		

Net Sales by Revenue Center			Net + Taxes	
Unassigned Revenue	3304	\$68,472.93		<b>\$1,870,209.54</b>
Dining	50953	\$1,066,131.26	Tips	
Patio	15700	\$249,238.76	auto gratuities	\$8,968.52
Bar	13003	\$286,340.26	manual gratuities	\$ .00
Carry-Out	1854	\$16,827.67	tips	\$268,667.51
Catering Off-Site	10	\$6,086.10	<b>Total Tips</b>	<b>\$277,636.03</b>
Catering On-Site	45	\$18,680.65	<b>Total Receipts</b>	<b>\$2,147,845.57</b>
<b>Total</b>	<b>84869</b>	<b>\$1,711,777.63</b>		



Captured Tips % Net:	\$15.88	Head Count:	84869	Net per Head:	\$19.93	Open Tickets:	9
Captured Tips % Gross:	\$15.34	Closed Tickets:	44588	Gross per Head:	\$20.63	Open Total:	\$257.00
Gross per Ticket:	\$39.28	Net per Ticket:	\$37.94	Labor %:	28.40		

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Actual Cash Deposit

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Cash Over/Short

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Prepared By

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Approved By

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# EXHIBIT D

## Restaurant Financial Overview

Venues Cafe

Parameters: 02/01/2015 4:00:00 AM#03/01/2015 4:00:00 AM,(all revenue centers)

Printed: 3/12/2015 11:38:43 AM

### Gross Sales by Revenue Class

Food	\$72,221.55
Beer	\$7,037.00
Wine	\$7,191.00
Beverages	\$5,174.55
Liquor	\$10,285.00
Wine By The Glass	\$15,172.50
Happy Hour Food	\$111.00
<b>Gross Sale</b>	<b>\$117,192.60</b>
Gift Card - Certificate	\$300.00
<b>Non Sales Gross</b>	<b>\$300.00</b>
<b>Total Gross Sale</b>	<b>\$117,492.60</b>
<b>Auto Discounts</b>	<b>\$3,039.80</b>
<b>Total Gross Items</b>	<b>\$120,532.40</b>

(incl. Auto Discounts)

### Transactions by Tender Type

Count	Tender Type	Amount
9	gift cert	\$168.11
531	MasterCard	\$33,637.01
48	Discover	\$2,479.73
1101	cash	\$26,524.65
1410	VISA	\$80,149.57
<b>Total</b>		<b>\$142,959.07</b>

### Discounts

Manual Discounts			
B-DAY COMP	5	\$95.00	
Cust Satisf Food	9	\$212.60	
Cust Satisf-Alcohol	173	\$1,172.00	
Employee Discount	109	\$706.36	
Family Discount	15	\$51.35	
HH Beer	1	\$2.00	
HH Wine BTG	3	\$6.00	
Kitchen Food or Error	27	\$204.45	
Local Discount 20%	6	\$13.20	
Owner Alcohol Comps	19	\$444.00	
Owner Food Comps	58	\$981.10	
Server Error	8	\$90.00	
<b>Total Manual</b>	<b>433</b>	<b>\$3,978.06</b>	

### Auto Discounts

Happy Hour 20% OFF	129	\$267.80	
HH Beer	183	\$366.00	
HH Cocktails	354	\$708.00	
HH Drafts	189	\$378.00	
HH Wine BTG	452	\$904.00	
Monday Free Beer w/ Burger	15	\$69.00	
Monday Free Non-Alcohol w/ Burge	2	\$5.00	
Monday Free Wine w/ Burger	57	\$342.00	
<b>Total Auto</b>	<b>1381</b>	<b>\$3,039.80</b>	
<b>Total Discounts</b>	<b>1814</b>	<b>\$7,017.86</b>	

### Cash Deposit

+ Cash In	\$0.00
- Cash Out	\$0.00
+ Cash Received	\$26,524.65
- Tips	\$18,907.78
- Change Given	\$0.00
+ Tip Reduction	\$556.65
+ Cash Over	\$0.00
<b>= Cash Deposit</b>	<b>\$8,173.52</b>
+ Checks	\$0.00
<b>= Total Deposit</b>	<b>\$8,173.52</b>

### Net Income by Revenue Class

Food	\$70,056.39
Beer	\$6,974.00
Wine	\$5,996.00
Beverages	\$5,160.85
Liquor	\$10,136.80
Wine By The Glass	\$14,792.50
Happy Hour Food	\$106.00
<b>Sales Income</b>	<b>\$113,222.54</b>
Gift Card - Certificate	\$300.00
<b>Non Sales Income</b>	<b>\$300.00</b>
<b>Total Net Income</b>	<b>\$113,522.54</b>

### Voids by Type

Count	Void Type	Amount
20	Bar Error	\$149.25
41	Item 86	\$614.00
25	Kitchen Error	\$473.90
24	Server Error	\$214.95
275	Test	\$2,478.95
<b>Total</b>	<b>385</b>	<b>\$3,931.05</b>

### Net Sales by Day Part

Breakfast	\$1,097.10
Lunch	\$45,520.20
Dinner	\$59,487.51
Late Night	\$7,117.73
<b>Net Sales</b>	<b>\$113,222.54</b>
Lunch	\$100.00
Dinner	\$200.00
<b>Non Sales Net</b>	<b>\$300.00</b>
<b>Total Net Sales</b>	<b>\$113,522.54</b>

### Taxes

Sales Tax	\$10,528.75
<b>Total Tax</b>	<b>\$10,528.75</b>

Net Sales by Revenue Center			Net + Taxes	\$124,051.29
			Tips	
Unassigned Revenue	922	\$18,159.35	auto gratuities	\$358.75
Dining	2559	\$51,615.57	manual gratuities	\$0.00
Patio	1457	\$23,255.46	tips	\$18,549.03
Bar	751	\$19,187.21		
Carry-Out	113	\$1,139.35	<b>Total Tips</b>	<b>\$18,907.78</b>
Catering On-Site	1	\$165.60	<b>Total Receipts</b>	<b>\$142,959.07</b>
<b>Total</b>	<b>5803</b>	<b>\$113,522.54</b>		

Captured Tips % Net:	\$16.38	Head Count:	5803	Net per Head:	\$19.51	Open Tickets:	0
Captured Tips % Gross:	\$15.82	Closed Tickets:	2999	Gross per Head:	\$20.20	Open Total:	\$0.00
Gross per Ticket:	\$39.08	Net per Ticket:	\$37.75	Labor %:	22.39		

Actual Cash Deposit	Cash Over/Short	Prepared By	Approved By
_____	_____	_____	_____





# EXHIBIT E

## Restaurant Financial Overview

Parameters: 04/01/2013 4:00:00 AM#03/01/2015 4:00:00 AM,(all revenue centers)

## Venues Cafe

Printed: 3/12/2015 1:12:06 PM

### Gross Sales by Revenue Class

Food	\$1,146,328.96
Beer	\$91,475.50
Wine	\$127,593.40
Beverages	\$73,439.30
Liquor	\$143,053.40
Wine By The Glass	\$247,059.11
Happy Hour Food	\$39,439.55
<b>Gross Sale</b>	<b>\$1,868,389.22</b>
Gift Card - Certificate	\$20,538.92
<b>Non Sales Gross</b>	<b>\$20,538.92</b>
<b>Total Gross Sale</b>	<b>\$1,888,928.14</b>
<b>Auto Discounts</b>	<b>\$87,625.70</b>
<b>Total Gross Items (incl. Auto Discounts)</b>	<b>\$1,976,553.84</b>

### Transactions by Tender Type

Count	Tender Type	Amount
179	Cat	\$5,261.05
11	check	\$8,806.48
193	gift cert	\$6,090.06
10	Yelp Deal	\$200.00
7021	MasterCard	\$461,422.95
612	Discover	\$33,841.85
5	change	-\$19.29
1	Promotion	\$20.00
16657	cash	\$405,204.28
6	cr-return	-\$285.07
286	Al and Boys	\$8,630.24
21627	VISA	\$1,218,387.78
2308	Amex	\$143,216.28
<b>Total</b>		<b>\$2,290,776.61</b>

### Discounts

Manual Discounts		
Andy & Joanne	62	\$1,366.00
B-DAY COMP	270	\$2,464.43
Cust Satisf Food	562	\$4,367.03
Cust Satisf-Alcohol	1343	\$14,428.01
Employee Discount	1273	\$7,797.53
Family Discount	307	\$1,152.96
FROZEN DRINKS	4	\$8.00
General Manager	144	\$1,369.06
Happy Hour 20% OFF	19	\$41.60
HH Beer	7	\$14.00
HH Cocktails	35	\$70.00
HH Drafts	14	\$27.00
HH Wine	4	\$4.00
HH Wine BTG	11	\$22.00
Kitchen Alcohol	14	\$88.50
Kitchen Error or Kitchen Alcoh	105	\$568.35
Kitchen Food or Error	329	\$2,922.93
Local Discount 20%	101	\$203.50
Monday Free Beer w/ Burger	2	\$9.00
Monday Night Glass Wine	4	\$0.00
Owner Alcohol	490	\$6,213.00
Comps		
Owner Comps	18	\$438.45
Owner Food Comps	875	\$17,292.39
Server Error	222	\$1,221.23
Summer HH Beer	3	\$8.50
Summer HH Drafts	2	\$6.00
Summer HH Wine BTG	3	\$20.25
Tuesday 1/2 Price	63	\$1,701.00
<b>Total Manual</b>	<b>6286</b>	<b>\$63,824.72</b>

### Auto Discounts

Happy Hour 20% OFF	894	\$1,941.20
HH Beer	3260	\$4,393.00
HH Cocktails	1918	\$3,853.00
HH Drafts	3219	\$4,543.00

### Cash Deposit

+ Cash In	\$3,000.10
- Cash Out	-\$1,532.00
+ Cash Received	\$405,204.28
- Tips	\$296,543.81
- Change Given	-\$19.29
+ Tip Reduction	\$8,761.60
+ Cash Over	\$0.00
<b>= Cash Deposit</b>	<b>\$118,870.88</b>
+ Checks	\$8,806.48
<b>= Total Deposit</b>	<b>\$127,677.36</b>

### Net Income by Revenue Class

Food	\$1,110,683.16
Beer	\$90,343.06
Wine	\$110,730.13
Beverages	\$73,041.50
Liquor	\$141,226.03
Wine By The Glass	\$239,895.12
Happy Hour Food	\$39,132.25
<b>Sales Income</b>	<b>\$1,805,051.25</b>
Gift Card - Certificate	\$20,248.92
<b>Non Sales Income</b>	<b>\$20,248.92</b>
<b>Total Net Income</b>	<b>\$1,825,300.17</b>



HH Specialty Drinks	134	\$268.00
HH Wells	1481	\$1,481.00
HH Wine	4214	\$4,221.00
HH Wine BTG	2813	\$5,684.75
Monday Free Beer w/ Burger	348	\$1,357.50
Monday Free Non-Alcohol w/ Burger	37	\$92.50
Monday Free Wine w/ Burger	742	\$4,362.00
Monday Night Glass Wine	2424	\$8,296.00
Summer HH Beer	1363	\$3,283.50
Summer HH Cocktails	2665	\$12,026.00
Summer HH Drafts	1158	\$3,452.00
Summer HH Wine BTG	4218	\$26,139.25
Tuesday 1/2 Price	73	\$2,232.00
<b>Total Auto</b>	<b>30961</b>	<b>\$87,625.70</b>
<b>Total Discounts</b>	<b>37247</b>	<b>\$151,450.42</b>

Voids by Type			Net Sales by Day Part		Taxes	
Count	Void Type	Amount	Breakfast	\$28,834.87	Sales Tax	\$168,960.66
208	Bar Error	\$1,811.22	Lunch	\$570,525.23	<b>Total Tax</b>	<b>\$168,960.66</b>
635	Item 86	\$8,217.36	Dinner	\$1,097,872.85		
212	Kitchen Error	\$2,573.01	Late Night	\$107,818.30		
759	Server Error	\$7,586.32	<b>Net Sales</b>	<b>\$1,805,051.25</b>		
2755	Test	\$22,960.70	Breakfast	\$150.00		
<b>Total</b>	<b>4569</b>	<b>\$43,148.61</b>	Lunch	\$5,562.61		
			Dinner	\$11,371.31		
			Late Night	\$3,165.00		
			<b>Non Sales Net</b>	<b>\$20,248.92</b>		
			<b>Total Net Sales</b>	<b>\$1,825,300.17</b>		
					<b>Net + Taxes</b>	<b>\$1,994,260.83</b>
			Net Sales by Revenue Center		Tips	
			Unassigned Revenue	4226 \$86,632.28	auto gratuities	\$9,327.27
			Dining	53512 \$1,117,746.83	manual gratuities	\$ .00
			Patio	17157 \$272,494.22	tips	\$287,216.54
			Bar	13754 \$305,527.47	<b>Total Tips</b>	<b>\$296,543.81</b>
			Carry-Out	1967 \$17,967.02	<b>Total Receipts</b>	<b>\$2,290,804.64</b>
			Catering Off-Site	10 \$6,086.10		
			Catering On-Site	46 \$18,846.25		
			<b>Total</b>	<b>90672 \$1,825,300.17</b>		



Captured Tips % Net:	\$15.91	Head Count:	90672	Net per Head:	\$19.91	Open Tickets:	5
Captured Tips % Gross:	\$15.37	Closed Tickets:	47587	Gross per Head:	\$20.61	Open Total:	\$259.00
Gross per Ticket:	\$39.26	Net per Ticket:	\$37.93	Labor %:	28.03		

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Actual Cash Deposit

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Cash Over/Short

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Prepared By

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Approved By

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EXHIBIT F

STATE OF ARIZONA

DEPARTMENT OF LIQUOR LICENSES  
AND CONTROL

ALCOHOLIC BEVERAGE LICENSE

License 12078015

Issue Date: 9/29/2009

Expiration Date: 3/31/2015

Issued To:

CATHERINE A MARR, Agent  
OFFICE ON EASY STREET INC., Owner

Restaurant

Mailing Address:

CATHERINE A MARR  
OFFICE ON EASY STREET INC  
VENUES CAFE  
P.O. BOX 2000  
CAREFREE, AZ 85377

Location:

VENUES CAFE  
34 EASY ST  
CAREFREE, AZ 85377



POST THIS LICENSE IN A CONSPICUOUS PLACE

## EXHIBIT G

**License Number: 12078015**

License Number:	12078015	Status:	Active
Business Name:	VENUES CAFE		
Location Address	34 EASY ST		
	CAREFREE	AZ	85377
County	MARICOPA	Bus. Phone	(480)595-9909
Licensee/Agent/Tel:	MARR, CATHERINE,	(480)595-9909	
Owner:	OFFICE ON EASY STREET INC	Exp Date:	03/31/2016
Issue Date:	09/29/2009	Status Date:	04/04/2012
License Type:	Restrnt		



POST THIS LICENSE  
IN A CONSPICUOUS PLACE

## Town of Carefree

8 Sundial Circle, Carefree, AZ 85377  
(480) 488-3686 www.carefree.org

License Number  
BL2014-219

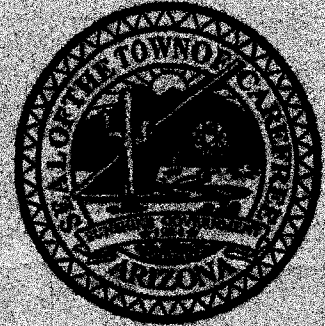
**EXHIBIT H**

## BUSINESS LICENSE

THIS LICENSE EXPIRES 6/30/2015

Official Business Name: OFFICE ON EASY STREET  
Business Name (DBA): VENUES CAFÉ  
Physical Address: 34 EASY STREET  
Nature of Business: RESTAURANT

Date License Issued: 7/1/2014  
Total Paid: \$40



  
Town of Carefree

In accordance with the Town of Carefree, Arizona Town Code, Article 8-3 as added or amended, this person or firm is hereby authorized to conduct business in the Town of Carefree. **This License is NON-Transferable.**

Please detach the portion below and file for your records.

## RECEIPT

Please retain this  
receipt for  
your records

Town of Carefree  
8 Sundial Circle, Carefree, AZ 85377  
(480) 488-3686 www.carefree.org

License Number  
BL2014-219

## BUSINESS LICENSE

THIS LICENSE EXPIRES 6/30/2015

Official Business Name: OFFICE ON EASY STREET  
Business Name (DBA): VENUES CAFÉ  
Physical Address: 34 EASY STREET  
Mailing Address: PO BOX 2000  
City, State Zip: CAREFREE, AZ 85377  
Nature of Business: RESTAURANT

Date License Issued: 7/1/2014  
Total Paid: \$40

  
Town of Carefree



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